In your opinion, how important are the following criteria in the decision to purchase drive technology products?

Small bend radii

Rating

very important completely unimportant

Availability, few failures

3D mobility

Insensitive to external influences

Modular design with retrofit/extension possibility

User-friendly operation

Long maintenance intervals

Low maintenance costs

Spare parts service

Advice and assistance in case of problems during operation

Small footprint

Purchase price

Operating costs

The comprehensive process know-how of the supplier

How would you rate your drive technology products with regard to the following criteria?

Small bend radii

Rating

very good very bad

Availability, few failures

3D mobility

Insensitive to external influences

Modular design with retrofit/extension possibility

User-friendly operation

Long maintenance intervals

Low maintenance costs

Spare parts service

Advice and assistance in case of problems during operation

Small footprint

Purchase price

Operating costs

The comprehensive process know-how of the supplier

Would you recommend TECDOS?

Rating

certainly under no circumstance

In your opinion, who is the strongest competitor to TECDOS? What technical solution is referred to in this respect?

How do you rate the technical solution of the competitor you have named regarding the following criteria?

Small bend radii

Rating

very good very bad

Availability, few failures

3D mobility

Insensitive to external influences

Modular design with retrofit/extension possibility

User-friendly operation

Long maintenance intervals

Low maintenance costs

Spare parts service

Advice and assistance in case of problems during operation

Small footprint

Purchase price

Operating costs

The comprehensive process know-how of the supplier

Which other suppliers for drive systems/drive solutions do you know?

1. 4.

2. 5.

3. 6.

Are you planning to buy drive systems in the next 3 years?

Rating

probably unlikely

In your company are purchase decisions for drive systems made centrally

(e.g. by the company management, central purchasing, R&D..) or more at a decentralised level (e.g. construction management, area management, etc.)?

Does your company have strict guidelines (such as group requirements) as to which suppliers to choose when purchasing new drive systems?

Yes No

What positive characteristics do you particularly value in your drive system?

Where do you see potential for improving your drive system?

Where would you not use TECDOS solutions? > Limits of use: WHAT/HOW/STRENGHTS/Vmax/ENVIRONMENT/…..

To be able to better respond to your suggestions or criticism, we ask you for voluntary information about yourself:

Name: Position: Company: Place: Email: WWW:

Where do you research for drive technology?

🞎 World Wide Web 🞎 Portals \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

*Keywords: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*

🞎 Magazines \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_ 🞎 Social Media

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On which trade fairs / events / congresses you will inform about innovations in drive technology?

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